

SBE News Alert

Is The Green Franchising Scene Still Active?



Maybe my radar screen just needs a bit of a tune-up.

That's because the word "green" hasn't been on it as of late.

For a while, it seemed like everybody was talking about green.

Green energy. Green chemicals. And, green franchises.

A few short years ago, I was talking and writing about what's turned out to be an entire new sector in franchising. I was very excited about the business possibilities. I launched a green franchise web directory. I helped a solar energy franchise get the word out about their opportunity. I tried to learn all I could about all things green. A good friend of mine in Florida, experienced with green energy and technology, brought me up-to-speed on the latest and greatest developments. I was seriously "ener-

gized" by all of it.

Solar energy intrigued me, and still does. Before the recession, there was pretty much only one solar energy company offering franchises. Now there are several. I just don't hear about them much. What does that mean? Is interest in solar energy fading?

I wrote about green franchising on SBA.gov back in 2010. The article included a couple of different green franchise concepts. I think my enthusiasm showed back then.

Included in that article was information about environmentally-friendly cleaning agents.

"Residential and commercial cleaning services (of the franchise variety) are jumping on the green bandwagon. Some of them are starting to use cleaning products that are non-toxic, and that won't hurt our environment."

If my memory serves me correctly, Maid Bri-

gade, a franchisor who I had done some work for, was really the first residential cleaning franchise to get serious about the green movement. As a matter of fact, they still are*. But, I'm not hearing about the use of environmentally-friendly cleaning solutions as much as I used to. What's changed?

Maybe the seemingly waning interest in green and the business opportunities that surround it have to do with the great recession*, and the necessary belt-tightening that went on during that time. Green products and services generally aren't cheap. Maybe our priorities have changed because of the hit we took when the economy took a turn for the worse.

I have another theory. Maybe we've all gotten so used to hearing about solar energy, wind energy, and safe

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

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Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper

BIDDING OPPORTUNITIES

Pacific States Environmental Contractors, Inc. is soliciting for all SBE for the following project:

**Abatement, Demolition, Raw, and Soil Remediation
Project No. 56D40058**

**LOCATION: SOUTH REGION HIGH SCHOOL #8,
5800 King Ave, Maywood, CA 90270**

**Owner: LOS ANGELES UNIFIED
SCHOOL DISTRICT**

**333 SOUTH BEAUDRY AVENUE, 19th FLOOR,
LOS ANGELES, CA 90017**

BID DATE: April 8, 2014 TIME: 10:00 A.M.

We hereby encourage responsible participation of all Small Business Enterprises and solicit their subcontractor or material quotation for the following types of work including but not limited to:

**SURVEY, DEMOLITION,
LEAD ASBESTOS,
HAZ MATERIALS ABATEMENT**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office and the LAUSD.

**Pacific States
Environmental Contractors, Inc.
CAL LIC. NO. 723241**

11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Pete Timmerman
EMAIL — ptimmerman@pacificstates.net
An Equal Opportunity Employer

**DBE SUBCONTRACTORS REQUESTED
RFP PS053133275**

**PRIVATE INVESTIGATIONS, Los Angeles, CA
BID/PROPOSAL SUBMITTAL DATE:**

APRIL 7, 2014

**OWNER: LA COUNTY METROPOLITAN
TRANSPORTATION AUTHORITY (METRO)**

THIS ADVERTISEMENT IS IN RESPONSE TO METRO'S DBE PROGRAM. PASSANISI INVESTIGATIONS INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT. INTERVIEWS WILL BE CONDUCTED MARCH 24TH - 28TH

PLEASE RESPOND FOR: TRANSLATION & TRANSCRIPTION SERVICES

**CONTACT: OWNER, TONY PASSANISI –
800-566-9888**

JUV Inc is requesting Subcontractors, Suppliers bids from DVBE /LBE/MBE/WBE Companies for the project listed below.

Project: JOSE ORTEGA ELEMENTARY SCHOOL MODERNIZATION

Project No: 11515

400 Sergeant Street CA 94124

Owner: San Francisco Unified School District

Bid Date April 8, 2014 AT 2:00 PM

This project has Project Labor Agreement and Local Hiring Requirements

Scope of Work Includes Hazmat Abatement, Demolition, Underground Utilities, Concrete, Metals, Carpentry, Caseworks, Insulation, Roofing, Doors and Windows, Flooring, Acoustical Ceilings, Tile, Specialties, Equipment, Hydraulic Elevator, HVAC, Plumbing, Electrical

Bid Documents and Drawings could be looked at: Builder's Exchanges, Reed Construction Data, McGraw Hill. Please Contact our office for plans and specs help.

Please fax your scope of work one day before bid

100% PERFORMANCE AND PAYMENT BOND MAY BE REQUIRED

JUV INC WILL PAY UP TO 1.5% OF BOND PREMIUM

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612

(510) 836-1300 • Fax (510) 836-1301

Contact: **David Gruzman** • Email: david@juvinc.com

An Equal Opportunity Employer

Sukut Construction, LLC

Is requesting sub-bids/supplier quotes from qualified DBE/MBE/WBE/DVBE Subcontractors, Suppliers, and Manufacturers for the following (but not limited to) work:

SWPPP and Installation, Pressure Testing, CCTV, Cathodic Testing, Minor Concrete Structures, CML&C Pipe, PVC Pipe, Ductile Iron Fittings, Bulk Fuel, Concrete Materials, Sand & Aggregates

RMV REALTY, INC.

The Ranch – Planning Area 2

SMWD Improvements for

Cow Camp Road Phase 1B

County of Orange, CA

BID DATE April 18, 2014 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Mike Greenlee or Estimating

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office – please call for an appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



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Years

2014

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www.sbeinc.com

BIDDING OPPORTUNITIES

Sub Bids Requested From Qualified MBE, WBE, DBE, UDDBE Subcontractors & Suppliers for

**EBMUD - I-80/San Pablo Dam Road
Pipeline Relocation
Project #2082
Location: San Pablo, CA
Bid Date: March 26, 2014 @ 1:30 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: welding; trucking; sawcutting; striping; traffic control; and pipe abandonment.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Travis O'Connor

An Equal Opportunity Employer

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 49

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard
350 Friedell Street, San Francisco, CA 94124
Bid Date: 4/21/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/3/14 at 10 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600.

Turner

Turner Construction Company, representing Emery Unified School District, formally announces the upcoming bidding opportunity on the project listed below.

**Emeryville Center of Community Life
Approximate Construction Value: \$58,000,000
Owner: Emery Unified School District**

This project includes renovation and expansion of the existing Gymnasium Complex, Community Building, Administration Building, K-8 Building, 9-12 Building and finish grading and installation of the Athletic Field,

The following trade packages are currently being bid as part of Bid Group #02:

3.3 Structural Concrete, 5.0 Structural Steel & Metal Deck, 6.0 Rough Carpentry and Wood Framing, 7.5 Roofing/Waterproofing, 8.2 Curtainwall and Interior Glazing, 9.2 Framing, Drywall, Plaster and Insulation

The following trade packages are currently being bid as part of Bid Group #03:

3.0 Site Concrete, 5.5 Misc. Metals, 6.2 Finish Carpentry, 8.1 D/F/H, 9.3 Ceramic Tile, 9.5 Acoustical Ceilings and Wall Panels, 9.64 Wood Flooring, 9.65 Flooring (Resinous, Resilient, Carpet), 9.9 Painting, 14.2 Elevators, 30.0 Grading and Paving, 33.0 Site Utilities, 32.9 Landscaping & Playing Surfaces (Field, Furnishings)

You are invited to attend a Project Job Walk and Information Session

Date: Friday, March 28, 2014 • Time: 1PM

Location: 4727 San Pablo Avenue, Emeryville, CA 94608

Please contact Shirley San Diego at ssandiego@tcco.com for access to drawings and specs.

This is a Prevailing Wage project.

All subcontract bidders must pre-qualify prior to award of any subcontract. For information on how to prequalify with Turner, please contact Shirley San Diego

There are Local Firm and Local Hire goals for this project.

We are seeking businesses located within the Local Impact Area (Zip Codes: 94608, 94702, 94703, 94710, 94607, 94608, 94609, 94612) and within the East Bay Green Corridor (Alameda, Albany, El Cerrito, Hayward, Richmond and San Leandro)

There is a 3% DVBE goal for this project.

Turner has a 20% SBE/VSBE/DVBE/MBE/WBE goal for this project.

Please direct all questions to Shirley San Diego at 510.267.8114 or ssandiego@tcco.com

Storm Water Pump Station #5 Project Advertisement

Mission Bay Development Group, LLC is seeking Contractors for the **Storm Water Pump Station #5 Project.**

Scope of work for this project includes demolition, storm drain, sewer, deep excavation, structural concrete, electrical, and mechanical work.

This project has a 50% SBE/LBEs goal. One electronic set of bid documents will be distributed to each interested Contractor.

Please contact **Cathy Serrano** of **Townsend Management, Inc.**, at (415) 355-6644 to pick up a set. A pre-bid conference will be held at 410 China Basin Street, San Francisco, CA on **Thursday, March 13, 2014 at 10:00 AM.**

Green Franchising Scene

Continued from page 1

chemicals, we are just well...used to hearing about green things. What do you think? Are green initiatives so commonplace now that we're just used to hearing about them?

Green Franchises

There are plenty of opportunities you can choose from in the franchise world that are considered green. Here is an entire page of them*. Just make sure they're truly green.

A writer for Franchise Direct wrote about what's called "greenwashing," which is when companies aggressively market themselves as green, but aren't.

"When selecting a green franchise, make sure they are truly green. A lot of "greenwashing" occurs as franchisors try to profit from the hype without putting forth the effort required to be truly green. In some cases a franchise spends their entire green budget on promoting the fact that they are a green company rather than using the money to implement green practices. Also be aware that some green "awards" displayed may not be legitimate."

Make sure the green franchise you're interested in truly is green.

The Future Of Green Franchising

Businesses that offer and use green products and services are going to win in the long-run. As more people get educated about the importance of clean and sustainable energy, more of them are going to demand it in their everyday lives. There are franchise businesses out there right now that provide it. One day there may even be franchises that sell and install wind farms. The opportunities are endless.

In the not too distant future, almost all of the cleaning agents we use around our homes and offices will be free of damaging toxins. Franchises in the residential and commercial cleaning sectors that aren't using green chemicals will have to...again because of consumer demand.

Green franchising isn't going away. The sector just needs to be re-energized a bit.

Source: U.S SBA

Public Legal Notices

STATE OF CALIFORNIA

State of California - Natural Resources Agency
DEPARTMENT OF
PARKS AND RECREATION
PUBLIC WORKS
NOTICE TO CONTRACTORS
The Department of Parks and Recreation,
Monterey District, is seeking bids for:
Contract No. C1364020
Texas Cabin Rehabilitation - Gilroy Hot Springs
Budget/Engineer's Range Estimate:
\$200,000.00 - \$250,000.00

OFFICIAL PACKETS ARE LOCATED ON
BIDSYNC.COM

MANDATORY JOB SHOWING: April 1, 2014 -
10:00 a.m. (location map available on bidsync.com
or from Contract Administrator.)

No bids will be considered from a Prime Contractor
not at the Mandatory Job Showing for the entire
meeting.

**Bidder Questions accepted through Bid Sync
until April 7, 2014, until 8:30 a.m.**

Any discrepancies, omissions, ambiguities, or conflicts
in or among the contract documents or doubts
as to meaning shall be brought to the State's attention
through the question and answer process on
Bidsync.com

**Answers by State Representative will be posted
to Bid Sync no later than April 9, 2014 before
4:00 p.m.**

Bid Packets Due: April 10, 2014, before 3:00 p.m.

Packets will be opened publicly at 2211 Garden
Road, Monterey, CA 93940, on the day of opening
or a date and time convenient for the State. Check
with Contract Administrator for a confirmation of
date and time.

CONTRACT ADMINISTRATOR:
Delane Hurley - delane.hurley@parks.ca.gov
PROJECT MANAGER/Associate Architect: Mike
Zuccaro

REQUIRED LICENCE(S):
(B) General Building Contractor

**Project Duration: Six (6) months from Notice
to Proceed (NTP),** if, no extreme unforeseeable
weather conditions exist. Performance term is to
be met, unless Contract Administrator approves updated
Schedule of time.

Overview/Scope of Work: The project scope includes
rehabilitation of a cabin at Gilroy Hot Springs - Texas
Cabin. All work shall follow the Secretary of the Interior's
Standards for the Treatment of Historic Properties. The
Designated Treatment under these Standards shall be that
of Rehabilitation. The building is in disrepair and has
structural damage to the foundation, roof framing, walls
and porch. Additionally, the building has suffered years
of weather damage, rodent damage and vandalism. The
work will begin with obtaining the services of an environmental
company to test for and provide direction to a qualified
contractor to handle and properly dispose of possible
hazardous materials, including: lead-based paint, asbestos,
mold and rodent waste. Subsequent to the environ-

mental cleanup, rehabilitation and repair work will
commence on the structure and will include shoring
and stabilizing the building to allow removal of the
deteriorated foundation system and other damaged
structural components; construct a new foundation;
repair the flooring, perimeter deck, exterior and interior
partitions; repair or replace in-kind the roof and porch
roof framing and skip sheathing; re-slope porch to two
percent (2%) maximum and fortify its structural connections
to the building; strip off old roofing and replace with
redwood shingles; restore or reconstruct wood doors,
screen doors, and windows—all with new hardware; repair
and replace in-kind porch railings, posts, and balustrade;
reconstruct the north porch steps; repair or replace to
match in-kind exterior and interior wall finishes; paint
exterior and interior, including applying a fire-retardant
undercoating to all painted surfaces; restore or replace
to match in-kind period interior flooring finishes; provide
concrete pad in crawl space for future water heater and
furnace; stub-in water supply and waste lines for future
plumbing fixtures; wire for lighting and power distribution
for future fixtures; rehabilitate remaining floor furnace
grates for reuse with future mechanical diffusers and
insulate attic and floor space. All work is to follow the
latest adopted version of the California Code of Regulations
- Title 24, including Chapter 8: the Historic Building Code.
The work will follow the Secretary of the Interior's
Standards for the Treatment of Historic Properties, meeting
the level of Rehabilitation. All care should be given to
ensure the retention of character-defining features and
historic building fabric.

UCLA

UCLA

ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement
for Bids posted on the UCLA Capital Programs Website
([http://www.capitalprograms.ucla.edu/Contracts/
ProjectsCurrentlyBidding](http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding)). **All interested parties
must go to the Website for complete information.**

Subject to conditions prescribed by the University of
California, Los Angeles, sealed bids for a lump sum
contract are invited for the following work:

Project Name: 1525 - 1601 SANTA MONICA BOU-
LEVAR DEMOLITION AND SITE IMPROVEMENTS

Project Number: 948936.01

Description of Work: Project consists of providing
the following at 1525, 1535, and 1601 Santa Monica
Boulevard North of Santa Monica Blvd. on both
sides of 16th Street: hazardous materials abatement
and demolition of the existing structures; repaving,
restriping and preparing the lot for parking; power for
lighting and data infrastructure for security; perimeter
fencing and plantings.

Estimated Construction Cost is \$645,904.00.

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://socal.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: March 18, 2014

Mandatory Pre-Bid Conference/Job Walk:

March 25, 2014
Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Bid Submittal Deadline: 1:30 p.m., April 8, 2014

License Requirement: B License (General Building)
or C21 License (Building Moving/Demolition)

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ProjectsCurrentlyBidding](http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding)). **All interested parties
must go to the Website for complete information.**

Subject to conditions prescribed by the University of
California, Los Angeles, sealed bids for a lump-sum
contract are invited for the following work:

Project Name: DENEVE DINING REFURBISHMENT

Project Number: 946481.01

Description of Work: This Project consists of refurbishing
the 834-seat, 40,090 gsf DeNeve undergraduate dining
facility in the northwest campus. Refer to website for
complete description.

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://socal.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: March 14, 2014

Mandatory Pre-Bid Conference/Job Walk:
March 21, 2014

Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Product Substitution Deadline:
3:00 p.m., April 1, 2014

Bid Submittal Deadline: 2:00 p.m., April 8, 2014

License Requirement:

B License (General Building)

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